

All questions must be answered fully. Please attach additional sheets if more space is required.

This Proposal must be signed and dated by the Applicant.

Section I – Applicant details

Name of company and subsidiaries to be covered under	er this policy:	
► Registered company address:		
► Website:		► Date company first established:
► Main contact for this insurance		
Name:		Title:
Phone:	Fax/email:	

Section II – Business Activity

Please provide a description retailer etc):	on of the company's business activities (in	cluding whether manufactur	rer, processor, distributor, importer,
► Company Sales in '000s (p	olease specify currency):		
Upcoming 12 months:		Previous 12 months:	
► Company activity by geog	raphy: Manufacturing - as % of total		Sales as % of
	production		total Revenue
UK/ Europe:		UK/ Europe:	
USA/Canada:		USA/Canada:	
Asia:		Asia:	
Rest of World:		Rest of World:	
➤ What percentage of the co	ompany's products is sold as: Company brand:		Non branded:
► Please list Top 5 customers	s by % of sales:		
Customer name		Type of customer: man distributor/ retailer	nufacturer/ % Sales

Section III – Products and Processing

▶ Please indicate the number of manufacturing plants you operate in the following territories:

UK/ Europe:		USA	/ Canada:		
Asia:		Rest	of World:		
► Please provide the following in	I	I	facilities:		
Name & Location	Type of products manufactured	Number of production lines	Annual Sales	Sales	output Units

► Please list your top 5 selling products:

None /Demission	Name of A		rage batch size	Largest b	oatch size
Name/Description	manufacturer if outside vendor	Sales	Units	Sales	Units
Do your products require:					
external power source to opera	te: Yes	No 🗌			
installation:	Yes	No 🗌			
assembly after delivery:	Yes	No 🗌			
special storage facilities:	Yes	No 🗌			
· What percentage of your produ	ucts is:				
nished products:			Components of third par	ty products:	

, , ,	ned to be incorporated into marine			
Yes No				
If yes, please provide details				
► What is the average useful life	of your products?			
Average:		Longest:		
➤ Please list your top 5 suppliers: Supplier name	Country of origin	Products supplied	Audited	
зиррнег патте	Country or origin	Products supplied	Audited	
			Yes No	
			Yes No	
			Yes No]
			Yes No Yes No]
			Yes No	
			Yes No	

➤ What audit programme do you have in place with your suppliers?			
► If no audit programme is in place,	what measures	es do you put in place to ensure product safety?	
► Do you have any of the following a	agreements wit	ith your suppliers?	
Hold harmless agreements	Yes	No 🗌	
Limited liability agreements	Yes	No .	
If Yes for either of the above, please s	specify		

► Which of your products are manufactured by third parties?	
➤ What percentage of sales does this represent?	
► How many outside vendors do you work with?	
Domestic:	Foreign:
N/bat is the average length of your contractal relationship with key ye	anders?
► What is the average length of your contractal relationship with key ve	:lidots;
► Have you got a Vendor Approval Programme in place?	
Yes No No	
N/bat audit programme do you have in place with your third party m	anufacturors?
► What audit programme do you have in place with your third party management of the programme do you have in place with your third party management.	difulacturers?

▶ If no audit programme in place, what measures do you put in place.	ce to ensure product safety and conformity?
➤ Do you have any of the following agreements with your third part	ty manufacturers?
Hold harmless agreements Yes No	
Limited liability agreements Yes No	
If Yes for either of the above, please specify	
in resilion chance of the assorte, prease speeing	
► Are the design and product specifications created by you?	
Yes No No	
► How many storage facilities do you operate?	► What is the maximum value of product stored at any one location?
➤ What percentage of products is stored by third parties?	
▶ What audits are performed on your own and third party storage I	ocations?

Section IV – Testing and Traceability

▶ Do you have an on-site laboratory?				
Yes No No				
► Do you use any external accredited testing laboratory ?				
Yes No No				
If Yes, please provide details (name, location, accreditations etc):				
➤ Do you have a testing programme on the following?:				
Incoming materials (including packaging and labels):	Yes	No 🗌		
Manufacturing/ processing	Yes	No 🗌		
End product (incl. packaging and labels)	Yes	No 🗌		
► Are labels inspected?				
Yes No No				
► Do warning labels meet applicable industry standards?				
Yes No No				
► Are all products subject to a specific batch coding system?				
Yes No No				

► Please outline your traceability sys	tem:	
► What percentage of products can	ha identified by the following:	
Virial percentage of products carr	be identified by the following.	
Product name:	Batch:	Day of production:
Hour of production:	Production shift:	Other:

Section V – Quality Control and Product Safety

▶ Do you have a Quality Assurance Departmer	nt?	
Yes No No		
► Please specify name and qualifications of pe	rson in charge of this department:	
Name:		
Qualifications:		
➤ Do you have a written in-force Quality Assura	ance Plan?	
Yes No No		
If Yes, please provide a copy		
► When was this plan last reviewed/audited?		
Internally:	By whom:	
Externally:	By whom:	
► Do you have Six Sigma protocols in place?		
Yes No No		
Please provide copies		

► Have you, your premises, or products ever be	een the subject of complaint or investigation by	a relevant regulatory authority?
Yes No No		
If Yes, please specify		
► How often are product safety audits carried	out?	
By customers	By third parties	By internal staff
► Do all products comply with relevant regular	cion and/ or local law for countries they are sold	in?
Yes No	· · · · · · · · · · · · · · · · · · ·	
1.0		
► Do you hold any third party accreditations?		
Yes No No		
If Yes, please specify		

▶ Do your third party manufacturers hold any third party accreditations?				
Yes No No				
If Yes, please specify				
Section VI – Reca	all Prep	ared	ness	
▶ Please confirm you have the following, when they	were last updated ar	nd attach copie	es:	
Recall Plan	Yes	No 🗌	Last updated	
Crisis Management Plan	Yes	No		
Quality Assurance programme	Yes	No 🗌		
► How often are mock recalls carried out?				
► Have you carried out recall loss scenarios:	Yes	No 🗌		
If Yes, what were the estimates for:				
Average loss:		Largest loss:		

Section VII – Loss History

In the last 10 years have you experienced a withdrawal or recall of any products or have you been responsible for the costs incurred by a third party in recalling or withdrawing any products, whether or not insured or insurable under a product recall policy?
Yes No No
If Yes, please attach a full explanation of losses including the following: products involved cause of loss full quantum breakdown of loss (transportation, warehousing, destruction etc) recoveries against third parties remedial actions taken to prevent further losses from occuring
Do you know of any incident, situation, fact or circumstance that might lead to a claim in relation to the insurance to which this proposal is directed?
Yes No No
If Yes, please specify

Declaration

Disclaimer

In deciding whether to accept the insurance and in setting the terms and premium, insurers have relied on the information you have given.

You must:

give a fair presentation of the risk to be insured by clearly disclosing all material facts and circumstances (whether or not subject to a specific question) which you, your senior management and those responsible for arranging this insurance, know or ought to know following a reasonable search; take care by ensuring that all information provided is correct, accurate and complete.

Signed:	Date:
Name:	Position: